

U.S. DEPARTMENT OF INTERIOR

FEDERAL OIL AND GAS VALUATION PUBLIC WORKSHOP

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P R O C E E D I N G S

(8:38 a.m.)

Welcome and Opening Statements

MODERATOR: So before you speak, if you can please identify yourself by stating your name and your affiliation.

Finally, based on the feedback we receive today and from the other workshops, clarifications to the Federal Oil and Gas Rules may be in order. If so, ONRR will take the next step to issue Proposed Rule followed by a written comment period.

So if there are any questions, we'd be happy to take those at this time.

(No response.)

MODERATOR: Okay. So with that, I'm going to turn it over to Jim Steward who will start the session.

Topics for Discussion - Federal Oil

MR. STEWARD: Okay. Just a few more introductory remarks and then we'll start with some questions on Federal Oil and then well move to Federal Gas after that.

ONRR has over 23 years' experience valuing gas under the current federal gas valuation regulations and has over 10 years' experience valuing oil under the current federal oil valuation regulations which were

1 updated in 2000.

2 Additionally, we have over 10 years'
3 experience valuing gas under the Indian gas valuation
4 regulations. Indian gas valuation regulations provide
5 early certainty and greatly simplify compliance. The
6 lessons learned from this experience suggest that the
7 current federal gas valuation regulations could be
8 improved to provide greater certainty that royalties
9 have been paid correctly and to reduce the burden to
10 both industry and government.

11 We are interested in determining ways to
12 simplify, clarify, and provide consistency in product
13 valuation. We have examined the written comments
14 submitted to the Advanced Notice of Proposed Rulemaking
15 which closed on July 26th and are interested in further
16 input regarding the need to modify current oil and gas
17 valuation regulations to meet the above-stated
18 objectives. We received comments from 19 parties
19 representing a good cross-section of stakeholders.

20 So now let's begin by looking at the
21 valuation for royalty purposes of Federal Oil.
22 Generally, the commenters agreed that the current use
23 of spot prices and NYMEX prices for non-arms length
24 sales of oil is working. So the first question is:
25 should the use of index pricing be expanded or altered?

1 Are there any comments on the use of index
2 pricing?

3 MR. RAIMER: Dan Raimer, Marathon Oil
4 Company. In the federal oil valuation regulations, one
5 of the areas where index prices are prescribed or can
6 be used is if the lessee has transfers to an affiliate
7 or has multiple buy/sell exchanges, even though they
8 ultimately sell the oil at arms length, and I think
9 there was quite a bit of dialogue in the record prior
10 to the promulgation of the 2000 rules where those
11 exclusions, if you will, or provisions that if you had
12 this or if you had multiple buy/sells and I think that
13 there are some companies that would like, just because
14 of the way they market their production and do a bunch
15 of exchanges or purchases and separate sales, they may
16 not be buy/sells, I think there are situations where it
17 would be beneficial for a lessee to be able to use
18 index without having those expressed two caveats if you
19 fall in this category or that category and then
20 ultimately sell arms length.

21 So I guess, in summary, arms length
22 transactions, I think there are some situations where
23 that would be beneficial and would not compromise any
24 value to use index, even in the presence of an arms
25 length transaction.

1 MODERATOR: Thanks, Dan.

2 MR. STEWARD: Thank you, Dan. Any other
3 comments on the use of index pricing?

4 (No response.)

5 MR. STEWARD: Okay. The second question for
6 Oil is: should ONRR consider any other methods to
7 value oil that is not sold at arms length?

8 (No response.)

9 MR. STEWARD: Okay. Next, let's consider the
10 transportation of oil. ONRR is examining possible
11 alternatives to the requirement to track actual costs
12 for determining transportation allowances for oil.

13 What methods should be considered that would
14 adjust for location differentials between the leaser
15 unit and the index pricing and publication point?

16 MR. RAIMER: Dan Raimer, Marathon Oil
17 Company. When a lessee owns interest in the
18 transportation system, the lessee is required to
19 calculate their actual reasonable costs using a
20 prescribed formula that includes operating costs,
21 maintenance costs, undiscounted capital, and so forth.

22 It's a very burdensome process. It takes a
23 lot of effort to get the information. If a lessee is a
24 minority owner in the transportation system and is not
25 the operator and I think it would be -- and I

1 understand, I think, why that was done because there
2 was a perception at least that there was not a lot of
3 oversight in the rate-making for pipelines, but I think
4 the environment has changed and I think that, you know,
5 commercial rates that are either published as tariffs
6 or that are negotiated in exchange agreements or
7 buy/sell agreements for proprietary systems, I think it
8 would be -- ONRR should consider allowing a lessee to
9 use the commercial rate, whether it's a published
10 tariff or the contract rate that they've negotiated,
11 even if they had to provide some form of documentation
12 that it was a rate that applies to other lessees and
13 that it's been adjudicated as a cost of service rate
14 rather than having to go through the burdensome actual
15 cost analysis.

16 MR. STEWARD: Thank you, Dan. Finally, one
17 more question before we move to Fed Gas and it's
18 basically are there any other suggestions to improve
19 the current oil valuation regulations?

20 (No response.)

21 MR. STEWARD: All right. Thank you. I'll
22 turn it over to Rich Adamski to cover the Federal Gas
23 questions.

24 Topics for Discussion - Federal Gas

25 MR. ADAMSKI: Good morning again. Richard Adamski

1 with ONRR, and we wanted to start out with Oil because
2 we do feel that that's a little more straightforward
3 than Gas. Gas is very -- well, more complex in the way
4 that it's marketed and also could be processed further
5 into additional products and also on the Federal Oil
6 side, we have had significant changes to the
7 regulations, first in 2000 and then amended again in
8 2004 which actually modified not only the
9 transportation but also the valuation procedures which
10 did simplify the regs quite a bit and obviously there's
11 always opportunities for improvement. So that's why we
12 have that in the mix, also.

13 So moving to Federal Gas, again it's a little
14 more complex scenario and the federal gas regulations
15 have been in effect since 1988 and the valuation
16 portion of those regulations specifically has not
17 substantively been, you know, modified since that time.
18 So we are, you know, opening up again and hoping to get
19 some different ideas or maybe new ideas.

20 So we have the line of questioning for gas in
21 three sections. We'll start with index prices first,
22 then explore transportation a little bit more, and,
23 finally, processing of gas.

24 So use of index prices, comments on the use
25 of index pricing in valuing federal gas for royalty

1 purposes were varied. Some commenters stated that they
2 would support an index pricing methodology if it was an
3 option and not subject to any later true-up
4 calculations. Some commenters raised concerns that
5 basing value on index prices may yield values that
6 could be higher than their actual gross proceeds.
7 Still other commenters were opposed to the use of index
8 pricing because of concerns of potential manipulation
9 and that values may be less than the gross proceeds
10 they actually receive under their contracts.

11 So again, what we're trying to do here is we
12 did get some comments in the Advanced Notice of
13 Proposed Rulemaking and we're trying to, if possible,
14 today through these public workshops delve a little
15 deeper into some of those comments and maybe get some
16 more specifics.

17 So the ONRR invites more specific comments as
18 to whether index pricing could possibly replace gross
19 proceeds in certain circumstances in valuing federal
20 gas production.

21 Our first question is we would like to hear
22 from those that support index pricing as an option and
23 how that would meet the intent of any changes to the
24 regulations to add simplicity and clarity. How would
25 that option be applied?

1 So again, we got in our written comments to
2 the ANPRs that, you know, some people thought that
3 index pricing could be viable in certain circumstances
4 but they suggested that they would like to use it as an
5 option. That would come into play in the valuation
6 methodology.

7 Any comments?

8 MR. RAIMER: Dan Raimer, Marathon Oil
9 Company. I was encouraged when I read through the
10 comments that I only heard one reference to
11 manipulation. In the '90s there was a lot of concern
12 and there were a lot of comments about manipulation and
13 those comments were more toward manipulation of the
14 price itself, the index price, and what I heard this
15 time is, because of all the work that FERC has done and
16 the oversight, there appears to be a lot of confidence
17 in the index prices themselves, that they're viable,
18 they're transparent, and they're liquid, and the one
19 reference that I did see to manipulation was not -- did
20 not directly involve the price or determining the price
21 itself, it was which price.

22 If gas could flow in different directions to
23 multiple markets, I think there was a concern that the
24 lessee might choose the one that's more beneficial to
25 them and I think that's a relatively simple -- there's

1 a solution to that. You basically trace the molecules
2 and you use the index for the market that the gas
3 actually flowed to.

4 So again, I was encouraged and I'm speaking,
5 I think, on behalf of the industry in the working that
6 we've done through the EPI Royalty Subcommittee that
7 there is a lot of confidence in the index price and,
8 yes, an index price methodology could, we think could
9 be viable in lieu of gross proceeds.

10 MR. ADAMSKI: Thank you. Appreciate those
11 thoughts.

12 Next, we would also like to hear from those
13 opposed to the use of index pricing and what the
14 specific concerns are for that side.

15 (No response.)

16 MR. ADAMSKI: Okay. The next question we
17 have, we'd like to explore the concept of revenue
18 neutrality a little bit further and again there's not
19 necessarily a strict definition of the way that that's
20 applied or could be used in any broad methodology.

21 Is there anyone that would support going to
22 an index pricing methodology that would replace the
23 gross proceeds calculation if it was not revenue
24 neutral for every transaction? Would the economic
25 benefits of simplicity, certainty, and consistency

1 offset any potential increase in royalty revenues paid?

2 So you could look at maybe revenue neutrality
3 on a broader scale across the universe of onshore and
4 offshore production and also over time. I mean maybe
5 just not any specific transaction but over, you know, a
6 number of months, a number of years, would the added
7 benefit of knowing that the price that you pay
8 initially for royalty or 2014 is the price that, you
9 know, we will accept? Is there any benefit to that
10 instead of having to go through all the calculations
11 for actual costs?

12 MR. MILLER: I'm Morris Miller from Williams,
13 and I guess, Debbie, I can understand why Jim and
14 Richard get water, and, you know, Debbie, I'm thinking
15 back to the days when Jim Shaw and I was with MMS and I
16 was in the meeting in Tulsa and Jim -- it was we were
17 celebrating the \$1 billion collection day, something
18 like that, and the conversation came back to in order
19 to be in compliance and not have the issues that the
20 regulations, the process be made simpler and easier so
21 that we could stay in compliance because we understood
22 the rules and this is what, 20 years later almost, and
23 we're still having the same conversation, even after
24 royalty simplification.

25 You know, we simplify it and then somebody

1 else figures out a way to complicate it and I'm trying
2 to get to the question and I have comments about every
3 single one of these questions. So I'm trying to focus
4 in on what benefit would it be to even -- would it be a
5 benefit to us, even if we had to pay a little bit more
6 once in awhile, for simplification and the answer is
7 emphatically yes.

8 You know, we heard in Tulsa staff up. You're
9 going to need more staff to handle the complexities of
10 reporting royalty and that's not a very good option.
11 It doesn't benefit anyone to staff up. To increase our
12 costs means we're going to decrease production and
13 decrease production, we're going to increase prices and
14 then we're going to increase prices, you know,
15 everybody suffers.

16 So we would rather have simplicity. We could
17 -- my shop could come down to one person if I knew what
18 the rules were today and knew that five years from now,
19 I wasn't going to have an audit finding that made me go
20 back and correct back to five years.

21 So, yes, we want -- I would like, and I think
22 our company would like to see certainty, you know, and
23 that's a very important word, I think, in this
24 conversation, certainty in valuing the production.

25 MR. DEALE: Hello. I'm Dave Deale with Deale

1 Consulting and current Vice Chair of the Royalty Policy
2 Committee.

3 I have a simple comment to your question
4 about whether or not, in terms of revenue neutrality,
5 if every transaction should be revenue neutral or
6 something else. I hope that's a rhetorical question.
7 I think it's impossible for you to assess, for anyone
8 to assess every transaction satisfies revenue
9 neutrality.

10 I think an accounting process, an auditing
11 process which has the character of an electron
12 microscope is a waste of resources and doesn't produce
13 statistically a useful result. So I hope your question
14 is a rhetorical question and I hope there is some
15 programmatic view, some reasonable level of examination
16 which doesn't obsess over every single transaction.
17 That is just, especially in this environment where
18 we're talking about dealing with deficits and major
19 budget questions, I think that we'd be -- everyone,
20 both the government and companies, would be squandering
21 resources to obsess over every transaction.

22 MR. ADAMSKI: Thank you for those comments.
23 Anyone else?

24 MR. RAIMER: Dan Raimer, Marathon Oil
25 Company. I think in terms of looking at revenue

1 neutrality at a higher level rather than on an
2 individual lease level, we kind of went through some of
3 that discussion with the oil rule relative to quality
4 banks on pipelines offshore and I think initially the
5 position that I heard from the Federal Government was,
6 well, we're the only royalty owner out there and, you
7 know, so to the extent that some value may get shifted
8 here or there, at the end of the day, as long as it
9 gets passed back to the Federal Government, there
10 wasn't that much of a concern.

11 But there was a concern from the individual
12 lessees because of our different ownership percentages
13 in the different blocks and then you've got the added
14 complexity of the different royalty rates. Not
15 everything is one-sixth anymore. In the Gulf of
16 Mexico, there is some one-eighth in the deepwater and
17 there's some royalty relief and so forth.

18 That said, you know it's possible that the
19 Federal Government, I think, could step back and look
20 at a mechanism that might work but then once you get
21 onshore, it's even more complex because the federal
22 properties onshore are not just federal ownership,
23 there are some other owners in that property and then
24 to complicate things, the Federal Government, the
25 states are beneficiary, even if they're not an owner in

1 the lease or the well or the property. They're a
2 beneficiary to the funds that the government collects
3 and I saw a lot of pushback in the comments in that
4 regard.

5 So it's possible for revenue neutrality at
6 maybe a higher level but probably bifurcated offshore
7 and onshore.

8 MR. ADAMSKI: Okay. Finally, in the area of
9 index pricing, even we realize that if we went to some
10 sort of index pricing methodology, that there are areas
11 of the country where limited reported spot marketing
12 and index pricing activity exists and so for those
13 areas, does anybody have any comments on what would be
14 an alternative or something else we could use rather
15 than index pricing in areas not covered by that?

16 (No response.)

17 MR. ADAMSKI: Okay. Oh, Dan. Great.

18 MR. RAIMER: Dave Raimer, Marathon Oil. I
19 think in terms of an alternative, if an index doesn't
20 work, the one thing that every lessee does have access
21 to, ready access is their actual gross proceeds, and I
22 know comparables is one of the benchmarks today.

23 I don't know how often it's used and every
24 time I've tried to use comparables, I've run into some
25 roadblocks in terms of I don't have the information

1 that other lessees in the field area are using and ONRR
2 itself doesn't have the contracts. They see the prices
3 and they see the values on a per-barrel basis or per-
4 MVF or BTU basis being reported but you don't have the
5 contracts. You can't go through the normalization
6 process.

7 So I'd be hard-pressed to say that there's a
8 better surrogate, if an index price methodology was
9 promulgated, to use anything other than gross proceeds,
10 primarily because that's what the lessees have readily
11 available to them today.

12 MR. ADAMSKI: Okay. Moving on to our next
13 section for Federal Gas talking about transportation
14 allowances and I'd like to reiterate at this time, just
15 as a background for any changes that we may make to the
16 regulations, that we would like to make those changes
17 in a context of making the regulations simpler, more
18 efficient, and more consistent in their application.

19 So with that in mind, we would now like to
20 examine possible alternatives to the requirement to
21 track actual costs for determining transportation.

22 Comments that we received during the Advanced
23 Notice of Proposed Rulemaking were divided with some
24 commenters generally supporting retaining the use of
25 actual costs and other commenters supporting a location

1 differential with an escalation factor and a separate
2 component for fuel.

3 There was general consensus that a flat
4 percentage of index value would likely not provide
5 revenue neutrality and is not preferred.

6 In the interest of simplifying the
7 determination and verification of location adjustments,
8 ONRR requests any alternative methods to calculating
9 actual transportation costs that would adjust for
10 location differences between the leaser unit and the
11 index price and publication point.

12 So are there any ideas of having to trace all
13 the actual costs involved in transportation to the
14 actual sale of gas? These are long questions, so we'll
15 give you a little time to think about this.

16 MR. RAIMER: Dan Raimer, Marathon Oil. You
17 know, the two examples that we have out there of index
18 price methodologies, you reference the Indian Gas Index
19 Price in the opening introductory remarks and that has
20 a flat percentage, but I think that, as the Negotiated
21 Rulemaking Committee was working through the process,
22 there were some other considerations that kind of led
23 to that conclusion, like the major portion analysis
24 that had to be done. So that was a concession I think
25 that was made on behalf of industry and the tribes and

1 the Federal Government.

2 The other example is the Oil Valuation Rule
3 and we looked long and hard at location differentials,
4 other than actuals, and at the end of the day, ONRR
5 promulgated the rule with index price but then using
6 actual location and quality adjustments and,
7 unfortunately, that's the part that we're trying to
8 resolve on the gas side, is avoiding the use of actuals
9 but we defaulted to that on the oil side, I think, for
10 a variety of good reasons and it's a challenge.

11 MR. ADAMSKI: Thank you. Any other comments
12 on the transportation of gas?

13 (No response.)

14 MR. ADAMSKI: Okay. The other area of Gas
15 that we have are when gas is processed at a gas
16 processing plant and new products are extracted from
17 the gas stream that are additionally sellable and again
18 trying to simplify that entire process of accounting
19 for those products, either after processing or actually
20 before, as part of the total gas stream, ONRR is
21 considering accounting for the value of liquid
22 hydrocarbons contained in the gas stream by applying an
23 adjustment or bump to the index price applicable to
24 residue gas when gas is processed in lieu of valuing
25 residue gas and extracted liquid product separately,

1 calculating the actual processing costs and deducting
2 those costs from the value of the extracted liquids.

3 Again, in the comments that we received,
4 there was not a consensus in the ANPR comments. Some
5 commenters preferred actual costs. Those who believe
6 that a proxy is workable suggested that adjustments
7 should be plant-specific and frequently updated to
8 reflect changing market conditions.

9 ONRR is actively soliciting suggestions
10 regarding other methodologies that would simplify the
11 reporting associated with gas processing allowances or,
12 if possible, eliminate the allowances by substituting a
13 market-based proxy to reflect the value of liquid
14 hydrocarbons contained in the gas stream.

15 And as many of you know, on the Indian gas
16 side, we do have an adjustment or bumping mechanism
17 based on the BTU content of the gas stream and also
18 whether you're an owner or not an owner in the plant,
19 the gas plant where that's being processed.

20 So we do have some experience with those type
21 of methodologies and we just wanted to throw out there
22 at this time is there something similar that could work
23 in the federal gas arena?

24 MR. MILLER: Morris Miller from Williams. We
25 went to -- on our Indian property and it's really a

1 pretty small percentage of our production. We went to
2 the simpler method. We do have the alternate dual.
3 Except for the Bacinol, our Indians are index zones.
4 So we have certainty on price, we have certainty on
5 what we can deduct, and it works beautifully. It costs
6 us a little money but it's, you know, -- the last audit
7 we had with the Southern Ute was just a couple volume
8 issues and we were done.

9 But if you're going to make it -- put it on a
10 bigger scale, now we're going to the federal
11 properties, we've got dew point control plants, we've
12 got lean oil plants, we got cryogenic plants, and I
13 don't know how you can apply a fixed rate or a certain
14 percentage when you have that complexity.

15 The less-efficient plants, you know, when I'm
16 thinking of your unbundling, Larry, and Larry and I've
17 had a few conversations about this, you know, what was
18 the difference on the Kutz plant than the Ignacio
19 plants and, by the way, Mr. Gould, five of the six or
20 four of the six, whatever it is, facilities on that
21 unbundling website belong to our company, you know.
22 They've singled out the San Juan Basin essentially as
23 their benchmark as how this is going to work and we're
24 still waiting on the plants in other locations and what
25 we should do there cause, you know, especially where we

1 don't own the plant, we don't get much help there.

2 But now I'll get back on the topic. I think
3 that it has to be almost plant-specific. Let's come up
4 with something for each plant, give us a number that we
5 can use and rely on, depend on it, but we can't use a
6 Kutz number for production going through Ignacio.

7 MR. ADAMSKI: I appreciate those thoughts.

8 MR. RAIMER: Dan Raimer, Marathon Oil. In
9 terms of the processing cost adjustments and using
10 actuals, we, the lessee, we get plant processing
11 statements and they're, for the most part, pretty
12 detailed and they certainly break down all the gas
13 products and we have prices and plant fuel and so forth
14 and if we could get -- if ONRR could get to the point
15 with a bright line definition, if you will, of what's
16 allowed and what's not allowed, similar to the bright
17 line definition for gathering, it's very clear on
18 gathering, whatever the BLM onshore or BOMR offshore
19 determined as the facility measurement point, any
20 transportation, regardless of what it's called, and we
21 call it gathering, production flow lines, whatever,
22 transportation upstream of the facility measurement
23 point is not allowed, except in the case of offshore
24 when you've got sub-C production that's going to a host
25 platform and it's more than one contiguous blockway.

1 So there's some exceptions.

2 But, you know, it's a bright line and
3 transportation downstream of that facility measurement
4 point is allowed, and if we could have the same type of
5 bright line for processing, you know, and the one big
6 issue is compression and there's a nebulous reference
7 and I think it's 1953 or some version of the
8 regulations that says boosting residue is not allowed,
9 except as provided for in -- you know, it's not allowed
10 but it is and so it's not allowed when -- except when
11 it's allowed and ONRR tends to cut it off and say
12 boosting residues is not allowed and we get
13 interpretations like the Devin decision that said,
14 well, we could have done this, we could have done that,
15 but what we did was we disallowed the compression at
16 the Buckshot Plant.

17 Well, that complicates things significantly,
18 you know. If we could get to the point where
19 compression, which is primarily a means of transporting
20 the gas, if that could be dealt with, whether
21 compression is allowable within transportation segment
22 as opposed to the processing, that would at least
23 simplify the administrative effort and compliance
24 associated with processing because then we could rely
25 on and use the settlement statements, the documents,

1 the source documents that we get from the service
2 providers and that our revenue accountants use for
3 entering into our systems and going through the
4 systems.

5 MR. DEALE: Dave Deale, Deale Consulting
6 again. I would just like to build on a prior comment
7 about unbundling and the website which has some
8 information on some plants.

9 You know, I'm hardly a gas processing expert.
10 Anything I've read over the years, read or heard from
11 industry or, for that matter, from you folks in the
12 course of depositions and rulemaking, what have you, is
13 that gas processing plants, each one is sua generous,
14 none of them are identical, and I think the prior
15 comment said -- reflected the fact that some of the
16 plants' numbers have been generated in the San Juan
17 Basin but even in that area, numbers haven't been
18 generated for others.

19 I think the larger question is it is just
20 inherently a problem for industry, I think, to have a
21 small population, a very small slice of the gas
22 processing industry to have unbundling numbers
23 associated with it. It just lays the basis for
24 arbitrary decisions.

25 I think, you know, between industry and the

1 agency, you need to bite the bullet and arrive at, if
2 it's feasible, to come up with some formula, some
3 number, if you will, for each plant and that eliminates
4 arbitrariness. I'm certainly not trivializing that
5 task but what's the alternative?

6 Absent that task, you have this cloud of
7 uncertainty. My experience is the companies want to
8 know what the expectation is rather than get into an
9 endless series of suggestions what the numbers are,
10 where the basis is unclear. They just want certainty.

11 So I would just -- I think it's a worthy
12 topic, a daunting task to undertake this, but having a
13 website with a handful of gas processing plants in one
14 area to me just underscores the problem rather than in
15 any way satisfies it.

16 MR. ADAMSKI: And I would like to thank Mr.
17 Miller, Mr. Raimer, and Mr. Deale for those comments
18 because it actually leads into the final topic which
19 pretty much was unbundling and what we wanted to talk
20 about and that was a good start on that for other
21 members of the audience.

22 Unbundling is a situation where, if you
23 transport or process your gas, the lessee or producer
24 is often charged a feed or a cost for those
25 applications that is just kind of a flat fee that

1 involves a lot of different processes and that fee
2 could represent some costs which are allowable
3 deductions from the royalty value, such as for
4 transportation and processing, but that fee also
5 typically includes other costs which are not allowable
6 deductions for putting that gas in marketable
7 condition, such as, you know, possibly for compression,
8 dehydration, and services such as that.

9 So the Federal Government could not
10 blanketly, you know, knowing that there are different
11 components in that fee, accept that fee as a total
12 deduction from our royalty value and therein lies the
13 conundrum, you know. How do we break those out when
14 they're not done naturally in any transportation or
15 processing sales agreements?

16 And we are actively looking for a way to get
17 around that situation or to, you know, simplify that
18 whole situation, if possible. So I know we've had some
19 comments on that. If anybody's had a chance to maybe
20 think of any more in the interim, we'd appreciate
21 hearing anything.

22 MR. MILLER: Morris Miller from Williams
23 again, and this is probably the -- I'm more -- the most
24 passionate about this topic of any of the topics.

25 Just from a practical standpoint, you know,

1 we have an affiliate that gathers our gas, so we have
2 to go to them and ask them to provide us cost data.
3 They won't provide us the cost data. They'll provide
4 us the calculation for our cost of service on the
5 system and then I have to go back to them and say,
6 well, you need to break this down now a certain way and
7 I have not figured out a way to communicate to them
8 what you all require. You know, the unbundling,
9 posting those factors on the website eased that point
10 but, you know, we're five years behind on the process
11 now, I think Manzanaris is 2006 is the last breakdown.

12 It has just made it so complicated and
13 impossible to understand. People in the industry go to
14 the field and say you can't use that compressor as a
15 cost anymore. Well, the manager of the midstream
16 company said if we had known you were going to do these
17 unbundling rates the way you did, we would have
18 designed the system differently. You know, they built
19 the system for efficiency. Well, the efficiency
20 required more compression. They're not going to allow
21 the compression. So that system that has the Valverta
22 system is not -- I'm told is not as efficient as the
23 Manzanaris system. So they get a better rate.

24 There's so much unfairness built into this
25 because of the definitions and the rules that you've

1 made, that you've come up with. You know, even on the
2 gas plants, you know, if it had the name "compressor"
3 on it, it was checked off as not allowed, didn't ask,
4 I'm told, I wasn't -- you know, I'm went to that
5 midstream company, I got the impression that there
6 wasn't much conversation about what the compressor was
7 for, what the purpose of it was. The people asking the
8 questions were accountants. They weren't industry --
9 weren't engineers that were familiar with the plants.

10 So the third point, if I can step aside and
11 just represent the consumers in Minnesota a little bit
12 and Illinois, I don't think there are very many gas
13 wells in Minnesota. So if you're increasing costs,
14 you're increasing the royalty that we pay, 50 percent
15 of that royalty is going to the residents of the state
16 where that facility is located or where the production
17 came from, 40 percent goes to the Reclamation Fund
18 which your website says the Reclamation Fund is finding
19 water for Western states, 10 percent goes to fund you
20 guys on onshore for, you know, the General Fund, but
21 I'm sure a bulk of that goes to fund the ONRR.

22 So I can understand why New Mexico and
23 Wyoming and Colorado are so passionate about this, but
24 I don't think enough consideration is being given to
25 the impact it has on the rest of the world, you know,

1 over something that's so controversial. Tell me if I
2 go too far on this because some of this -- my lawyer's
3 not here. So I can't -- I don't know when to shut up
4 sometimes.

5 But somewhere in between where you are now
6 and where we were has to -- we need to have a
7 conversation and I was -- you know, ConocoPhillips in
8 their response suggested a workshop just on this and
9 I'd like to hear if you're interested in doing that
10 and, you know, when we can do that and make it quick
11 cause I'm going to retire pretty soon. So I would like
12 to see this finished before I retire but that's
13 probably not going to happen in the next year.

14 Anyway, I'm off my soapbox. Thank you.

15 MR. ADAMSKI: We really do appreciate those
16 thoughts and again it helps our further understanding
17 of the complexity of, you know, the entire problem and
18 it is administratively challenging, you know, for both
19 the government and also the industry and we recognize
20 that. That's why we're looking for ideas to help that
21 situation out a bit.

22 Other Comments

23 MR. ADAMSKI: Kind of the last section is
24 just, you know, if there's something that we, you know,
25 may not have specifically touched on in the

1 regulations, you know, we just open it up for
2 additional ideas again for simplicity, clarity, and
3 consistency.

4 Currently for Federal Oil, we have separate
5 regulations for Indian and Federal Oil, also separate
6 regulations for Federal and Indian Gas. So there's
7 four sets of regulations, four sets of definitions, and
8 things that apply, you know, to all those regulations.

9 You know, maybe there's ways of, you know,
10 just simplifying what's contained in the 30 CFR Part
11 1206 that we, you know, haven't thought about or
12 haven't looked at recently and I think I'll turn it
13 over to Greg Gould to maybe expand on that a little
14 bit.

15 MR. GOULD: And actually getting to what Mr.
16 Miller was talking about, too, in that, you know, right
17 now the Administration's looking across government in
18 terms of all of our regulations. This is just one part
19 of the regulations that need to be simplified and
20 clarified and so we are working, you know, across
21 government right now. So it is a bigger picture and
22 it's for that same purpose that you're talking about,
23 Mr. Miller, in terms of making sure that the
24 regulations are clear and consistent and fair.

25 So that's where we're going with this and

1 that's where we welcome, you know, input. It would be
2 nice if we had actually more people here for this
3 workshop to give us some additional ideas but we've
4 been happy with the comments we've received so far.
5 We've had comments down in Houston and we're also going
6 to have another workshop in Denver.

7 So if there is an opportunity for you to get
8 additional comments to folks that will be attending the
9 workshop in Denver, please do that, as well.

10 Like Richard said, we do -- you know, looking
11 across the rulebook, we're looking for areas where we
12 might be able to even simplify from just a structural
13 sense definitions. Another one that I think somebody
14 mentioned. If we need to clarify the definitions,
15 let's do that now. Let's take this opportunity to go
16 in and take a hard look at the definitions.

17 Possibly we have the definitions for all four
18 sets of rules in the beginning of the section of 1206
19 and its own definitions section. So things like that,
20 so wherever we can simplify or clarify the regulations,
21 not only technically but just for ease of understanding
22 and readability. So we're looking for those comments,
23 as well.

24 So if anybody has anything, any comments
25 generally on the rules at this point, we'd love to hear

1 those.

2 Dan?

3 MR. RAIMER: Yeah. Dan Raimer, Marathon Oil
4 Company. I think what you're contemplating, Greg, I
5 think does have some merit. You know, since the 2000
6 Oil Rule and then the 2004 Amendment and then 2005, you
7 revised the Gas Rule to make some changes, conforming
8 changes basically to get it lined up with some of the
9 changes that have been made in the Oil Rule.

10 So to the extent that you've pulled all the
11 definitions into something in the forefront, that would
12 help with that effort, plus there have been some
13 decisions since these rules were promulgated, you
14 know, such as the Waxbro decision involving beneficial
15 use or lease use gas, and the Bastar decision, arms
16 length transportation versus non-arms length
17 transportation, and it would be nice to see those
18 embraced in the regulations so that then a lessee
19 wouldn't have to go through the process of petitioning
20 ONRR for some form of alternative valuation methodology
21 in order to get the blessing of, yes, you've
22 interpreted correctly what those decisions said and now
23 you can, you know, just build it into the regulations
24 and then we can take it and use it.

25 MR. GOULD: Well, I want to thank Mr. Raimer,

1 Mr. Miller, Mr. Deale for sharing your thoughts with us
2 today. I think it was Mr. Miller who pointed out that
3 we've been having this discussion for over 20 years and
4 I think the people that are -- most of the people that
5 are sitting at this table have been involved in that
6 discussion for the 20+ years. So I have had a lot of
7 advice that's been coming to me over the last three
8 years that I've been involved in this side of our
9 house.

10 So I think, Mr. Deale, you probably know that
11 this is a daunting task and I do agree with you on
12 that, as well. It's not easy. One thing I was told
13 early on was this is some complicated stuff that we're
14 working with and it is, but I think what we're trying
15 to do here is see where we can find some simplification
16 or clarification.

17 So again, I thank you all for taking the time
18 to come here and share your thoughts with us.

19 Our next steps going forward, like I said, as
20 we continue through the workshops, we will make a
21 decision on the proposed rule stage. We will then
22 draft and publish one and there will be comment,
23 another set of comments and comment period at that
24 point.

25 So again, thank you all. If there's no

1 further comments, we'll call it a day.

2 Thank you all for coming out.

3 (Whereupon, at 9:29 a.m., the workshop was
4 concluded.)

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REPORTER'S CERTIFICATE

This is to certify that the attached proceedings
before:

U.S. DEPARTMENT OF INTERIOR

In the Matter of:

FEDERAL OIL AND GAS VALUATION PUBLIC WORKSHOP

Were held as herein appears and that this is the
original transcript thereof for the file of the
Department, Commission, Board, Administrative Law Judge
or the Agency.

Further, I am neither counsel for or related to
any party to the above proceedings.

Wendy Greene
Official Reporter

Dated: October 13, 2011