



## COMMISSIONERS OF THE LAND OFFICE

### COMMISSIONERS

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April 25, 1997

Minerals Management Service  
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|                   |                      |      |         |            |   |
|-------------------|----------------------|------|---------|------------|---|
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| To                | DAVID GUBBY          |      | From    |            |   |
| Co./Dept          | Rules & Procedures   |      | Co.     |            |   |
| Phone #           | MMS                  |      | Phone # |            |   |
| Fax #             | Royalty Mgt. Program |      | Fax #   |            |   |

Re: Establishing Oil Value for Royalty Due On  
Federal Leases and on Sale of Federal Oil Royalty

Gentlemen:

Attached please find comments submitted by the Roger Q. Melson, Director of the Audit Division, Commissioners of the Land Office, State of Oklahoma regarding the proposed MMS oil valuation process for royalty due on federal leases.

Thank you for the opportunity to comment.

Sincerely,

  
Roger Q. Melson, Director  
Audit Division

cc: Ernest Hellwege  
Stephen Coit

**COMMENTS ON PROPOSED MMS RULES RE VALUATION  
OF FEDERAL ROYALTY OIL**

The Commissioners of the Land Office, State of Oklahoma, hereby respond to the Notice of Proposed Rulemaking, which would modify the valuation procedures for both arm's-length and non-arm's length crude oil transaction.

**GENERAL COMMENTS**

MMS is to be congratulated for its new proposed pricing regulations. We agree with a significant portion of the proposed regulations. Specifically, we agree with the MMS's proposed pricing using ANS spot prices for federal leases in California and Alaska and using the average of the daily NYMEX futures settle prices for the Domestic Sweet Crude Oil Contract for the prompt month for federal leases outside of California. We agree with the total abandonment of posted prices to value federal royalty oil. We agree, as detailed, that quality and location adjustments should be made. We agree that the limited use of gross proceeds, in the Oklahoma market, may be used to determine the value of royalties for arm's-length sales by the lessee. We disagree that the value of royalties for arm's-length sales by an affiliate of the lessee may be used.

**DETERMINATION OF TRANSPORTATION ALLOWANCES  
AND OTHER ADJUSTMENTS, SECT. 206.105**

We agree with the MMS that the index prices should be adjusted for location and quality. Transportation adjustments should be based on the lesser of the actual cost of transportation or the transportation cost reflecting the cheapest alternative available. Quality adjustments should not be recognized if the oil is exchanged or commingled and treated as 40 degree sweet crude.

**THE GROSS PROCEEDS METHOD OF VALUING CRUDE OIL  
SECTS. 206.102(A) AND (C)**

We agree that the use of gross proceeds to determine the value of royalties for arm's-length sales by the lessee may be an

effective method of obtaining market value of oil produced and sold in Oklahoma. We disagree that an arm's-length sale by an affiliate of the lessee results in obtaining market value of oil royalty. The use of the gross proceeds method should be limited to sales of federal royalty oil by independent producers. We propose that the regulations define independent producers as those producers who do not refine crude oil and who do not produce more than 10,000 barrels per day in any one state.

#### CONCLUSION

We appreciate the opportunity to present comments on MMS's proposed regulations. We are pleased with MMS's decision to move to market based indicia of the value of federal royalty crude oil. We hope that our comments are useful in MMS's final formulation of its regulations.